

Name:

Date:

Chapter 4: Competition for Trade Notes

Chapter 4, Lesson 1: The Foundation of an Economy - Key

Complete the following questions.

How did the various peoples in North America both work together in the fur trade and compete to control it?

Different cultures: During the first contact between various Aboriginal groups and the Europeans, both were surprised to meet others who were different from themselves.

(Page 74) Sometimes we find it difficult to understand people who are different from us. This is called being **ethnocentric**. Define this term.

Ethnocentric is a viewpoint that judges other cultures according to personal values and standards; believing one's own ethnic group is superior.

Aboriginal groups and Europeans learned to get along because they both wanted something from each other, so they formed partnerships.

(Page 77) Aboriginals (Fi	valued the	metal goods that came from Europe		
because they were stro	onger and la	asted longer		
The Europeans wanted	furs	because they o	ould use them for	trims on coats and jackets
and for the making of h	ats	_		
The Barter System				
Barter is the exchange of	of goods	. The	e fur trade was a լ	partnership in the sense that
European traders	and	First Na	trappe	ers engaged in it together.

1.	The	First Nations	hunted and to	apped	animals	
2.	The	merchants	purchased 	trading	goods	in Europe and shipped
	them	to Canada.				
3.	The	coureurs de bois	were Fre	ench traders v	who traded	furs with the First Nations
Firs	st Nati	ons Women (page 80)				
Although they did not hunt for furs, they had a different, important role in their communities. Four ways they contributed were the following:						
1.	prepa	aring furs				
2.	worki	ing in the forts				
3.	worki	ing "on the road"				
4.	shari	ng language and geogra	phy skills			

Three Key Players (page 79)

Chapter 4, Lesson 2: The French Fur Trade and the English Fur Trade - Key

Complete the following questions.

The French Fur Trade					
In the early days of New France, the fur trade was the foundation of the economy.					
The Appointed Officials (pages 81 and 82)					
Jean-Baptiste Colbert was in charge of planning . He wanted the colony to be part of					
the mercantile system. He did not allow trading posts in the interior of North America because he					
believed it would lead to conflict with the First Nations .					
Jean Talon was in charge of the economy. He used money to attract more					
colonists					
Governor Frontenac became govenor in 1672. Many of the Wendat who brought furs					
from First Nations to Montreal were killed. He sent coureurs de bois into the interior to					
expand the trading posts.					
Great Peace of Montreal (pages 82 and 83)					
In 1701, the French, their First Nation allies, and the Haudenosaunee signed a treaty that resulted in					
First Nations no longer fighting each other or the French.					
The coureus de bois could travel in peace. The French expanded further north and west					
for more beaver.					
The traders needed transportation to succeed. Traders relied on boats to transport their					
goods .					

(pa	ge 85) The French made	e good use of the First	t Nation's knowledge of	transportation	routes.	
The	English Fur Trade (pag	ge 86)				
ln 1	670, the English King gra	anted a charter for cor	ntrol of the fur trade to the	e Hudson's Bay C	ompany.	
It ha	ad one goal: to	make money				
The English built their fort along the shores of the Hudson Bay for three reasons: 1. To be close to the abundant fur supply.						
2.	Many rivers flowed into	o the Hudson Bay.				
3.	Large supply ships co	uld deliver supplies	to the English forts.			

Chapter 4, Lesson 3: Converging in the West - Key

Complete the following questions.

The Nor'Westers (pages 8	8 and 89)					
The Nor'Westers were a gro	oup of traders from N	Montreal who blend	ded the English and	French ways of		
doing things. They extended	ed the fur trade. The	goal of the compa	any was to make	money		
rather than to build a	colony .		_			
The voyageurs were men who paddled canoes and hauled supplies across the portages. Most were						
Canadiens	- Francopnone citize	ens of North Amer	ica. Others were Me	itis. The Metis		
were the children of	European	fathers and	First Nations	mothers.		
Because of the voyageurs,	French	was the language	e of the Western fur t	rade.		
The Nor'Westers built tradir	ng posts on the	Athabasca	River, which was re	placed by Fort		
Chipewyan, which was the first fur trading post in what is now Alberta. They supplied furs to the fort						
and it became a major trading centre.						
More trading posts were built to be closer to the trappers. The Rocky Mountains created a barrier for explorers to find a way through the mountains.						
(page 92) An explorer nam	ned Alexande	er Mackenzie	wanted to solve th	ie riddle.		
His expeditions became the	e first group of Europ	eans to cross the	continent by land fro	m east to west.		

The Effect of Contact

Because of the fur trade, the First Nations and Europeans got to know each other and admire things in each other's culture.

(page 94) Some negative effects occurred upon the way of life of First Nations. The fur trade affected their sense of identity in five ways:

1.	Working for the fur trade.				
2.	Following the fur.				
3.	Depending on European goods.				
4.	Hunting the buffalo.				
5.	Loss of language.				
The	e greatest disaster to result from the fur trade was	disease	• ·		
(page 96) A very positive result of contact between First Nations peoples and Europeans was the					
creation of a new culture: the Métis. They are people of dual heritage .					
Métis were the children of First Nations women and European fur traders.					



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